Pharma R&D Annual Review 2023

Reimagining the future one chapter at a time

To help illustrate our findings, we've turned to the world of literature. Perhaps one of the most famous opening lines to a novel that best describes the experience of

pharma over the past few years is from Charles Dickens' seminal 1859 opus, A Tale of Two Cities: "It was the best of times, it was the worst of times...." It appears the pharmaceutical industry is emerging from the tumultuous episode of the COVID-19 pandemic stronger and emboldened.

"The beginning is always today"

Mary Shelley, Short Stories Vol. II (2014)

Chapter One

An Introduction: Total Pipeline Size

By "pipeline" we refer to all drugs in development by pharmaceutical companies, from those at the preclinical stage, through the various stages of clinical testing and

regulatory approval, and up to and including launch. Launched drugs are still counted,

but only if they are still in development for additional indications or markets. Drugs

whose development has been terminated, or is complete, are not included. TOTAL R&D PIPELINE SIZE, BY YEAR, 2001-23

25,000 20,109 20,000



12,000

10,000

POSITION

2023 (2022)

1(2)

2(1)

3 (3)

4 (4)

5 (5)

6 (8)

7 (6)

8 (7)

9 (9)

10 (10)

11 (11)

12 (12)

13 (16)

US

UK

China

South Korea

Germany

Canada

Australia

France

Spain

Japan

Italy

Belgium

Poland

Sweden

Hungary

Austria

Bulgaria

Finland

Ireland

Israel

Greece

Asia

Europe Oceania

7,000

6,000

5,000

4,000

3,000

2,000

1,000

Biotechnology

Chapter Five

Deus Ex Machina:

2022

Neurological

2023

Source: Pharmaprojects®, January 2023

Mechanisms and Targets

In literature, there is a technique known as

deus ex machina, whereby, once the story

are seemingly in an impossible position,

direction of pharma R&D quite abruptly.

K-Ras inhibitor

DNA inhibitor

Source: Pharmaprojects®, January 2023

Microbiome modulator

(SARS-CoV-2) antagonist

Cyclooxygenase 2 inhibitor

Surface glycoprotein

21 (24)

22 (32)

23 (21)

24 (22)

25 (26)

ABBREVIATIONS

PR: pre-registration

R: registered L: launched

POSITION

2023 (2022)

1(1)

2(2)

3 (4)

4 (5)

13 (19)

14 (14)

15 (16)

16 (13)

17 (15)

18 (17)

19 (18)

20 (20)

21 (21)

22 (23)

23 (22)

24 (24)

25 (25)

Source: Pharmaprojects®, January 2023

Drug disease

Chemical, synthetic

Biological, protein, antibody

Biological, protein, recombinant

Biological, cellular, autologous

has evolved to a place where the protagonists

something unexpected occurs to help resolve the

issue and engineer an unlikely happy ending. While

medicine generally relies more on slow and steady

progress, sometimes there are "happy accidents"

or sudden great leaps forward that can change the

NUMBER OF ACTIV

Netherlands

COMPANY

Roche

Novartis

Takeda

Pfizer

Bristol Myers Squibb

Johnson & Johnson

Jiangsu Hengrui Pharmaceuticals

AstraZeneca

Merck & Co

Sanofi

Eli Lilly

AbbVie

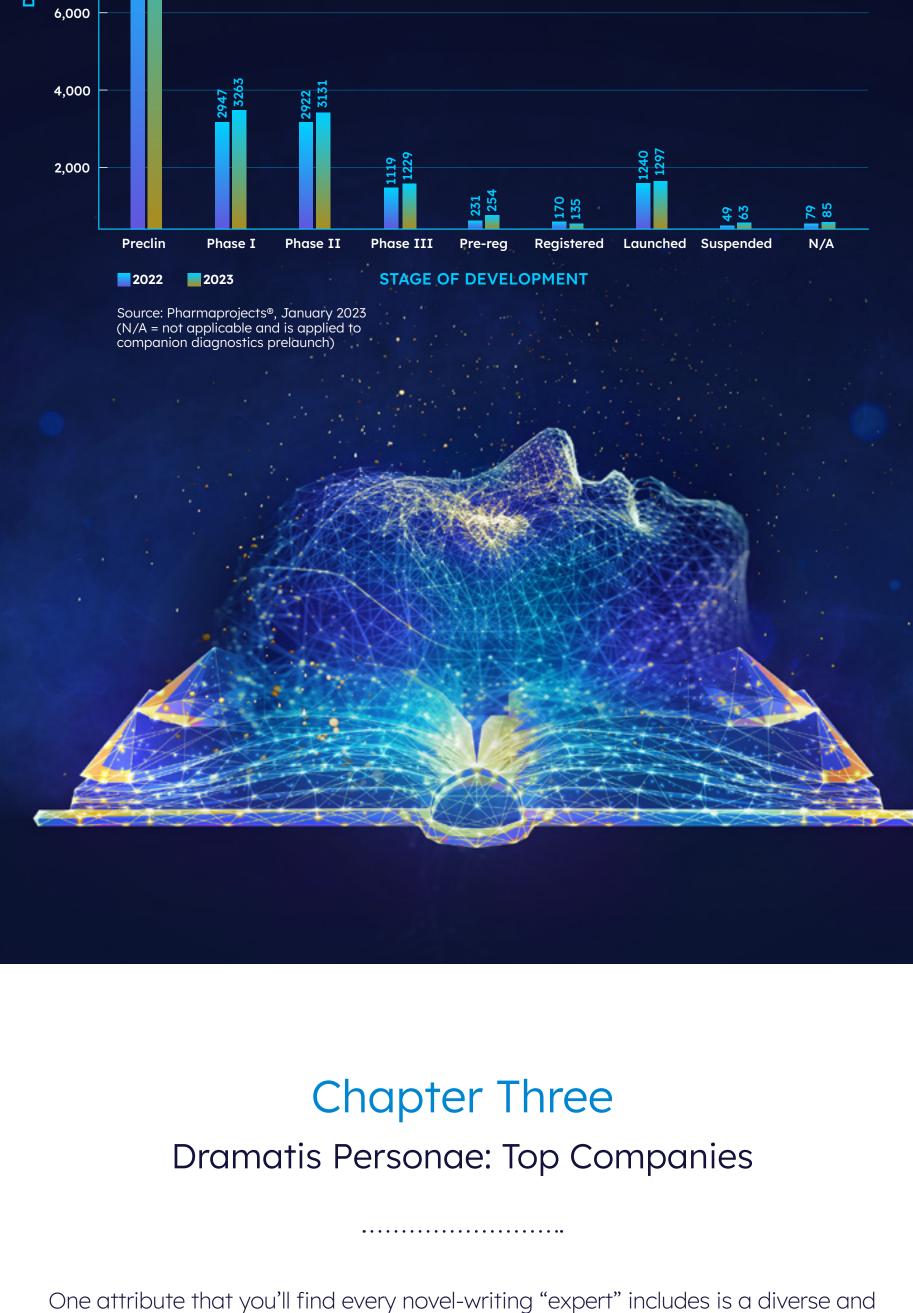
GSK

14,000

PIPELINE BY DEVELOPMENT PHASE, 2023 VS 2022

Great literature has a beginning, a middle, and an end. Similarly, drug development has three major "acts": preclinical, clinical, and regulatory. Here we break down the 2023 pipeline by the drugs' current global statuses.

DRUG COUNT 8,000



155 (161) 151 (158)

well-developed set of characters. The characters in our tale of pharma R&D are the

pharmaceutical companies themselves. But who are the leads who cast the longest

shadows over our story?

TOP 25 PHARMA COMPANIES BY SIZE OF PIPELINE

NO. OF DRUGS

IN PIPELINE

2023 (2022)

194 (200)

191 (213)

178 (184)

175 (168)

171 (168)

156 (157)

145 (151)

135 (142)

123 (131)

122 (121)

106 (89)

99 (108)

NO. OF

110

112

61

96

105

84

85

72

82

64

60

45

96

75

51.1

23.6

14.3

13.7

11.0

10.5

10.2

10.1

9.5

9.2

8.0

7.8

ORIGINATED

TREND

 \leftrightarrow

 \leftrightarrow

 \leftrightarrow

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 \leftrightarrow

 \leftrightarrow

 \leftrightarrow

1

DRUGS 2022

 \leftrightarrow Boehringer Ingelheim 14 (13) 15 (14) 93 (105) 63 Bayer 个 16 (21) Gilead Sciences 59 86 (72) \leftrightarrow 42 17 (15) Otsuka Holdings 85 (93) \leftrightarrow 79 (83) 58 18 (17) Amgen 个个 19 (36) **Novo Nordisk** 77 (51) 52 \leftrightarrow 20 (18) 74 (80) Eisai 39 \leftrightarrow 41 21 (22) Regeneron 73 (68) \leftrightarrow 22 (20) 70 (75) Daiichi Sankyo 37 \leftrightarrow 23 (27) **CSPC Pharmaceutical** 68 (62) 53 \leftrightarrow Shanghai Fosun Pharmaceutical 64 (68) 43 24 (23) \leftrightarrow 63 (66) 18 25 (24) Biogen Source: Pharmaprojects®, January 2023 While the previous table gives us our cast of characters, what is the setting? The next table looks at all drugs in active R&D and where their development is reported to be taking place. WHERE IS R&D ACTUALLY OCCURRING? **COUNTRY** NO. OF DRUGS % OF PIPELINE

10,876

5,033

3,048

2,917

2,349

2,231

2,172

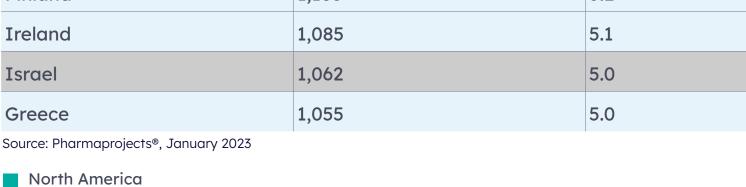
2,161

2,033

1,964

1,704

1,670



1,651 7.8 1,575 7.4 1,437 6.7 Denmark 1,415 6.6 Switzerland 1,403 6.6 1,298 6.1 Czech Republic 1,283 6.0 1,258 5.9 Taiwan, China 1,240 5.8 1,150 5.4 1,105 5.2

The Motivations Propelling Events: Top Therapies Having established who our lead characters are, for our yarn to resonate with the reader, we need to look at their motivations and what they are hoping to achieve. What diseases is the pharmaceutical industry trying to cure, where is its focus, and what is motivating it to develop the drugs it does? THE R&D PIPELINE BY THERAPEUTIC AREA, 2022 AND 2023 9,000 -8,000

Reformulations

Musculoskeletal

Dermatologica_l

THERAPEUTIC AREA

Respiratory

Cardiovascular

Genitourinary

Antiparasitic

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TREND

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2.3

1.2

10.8

29.3

19.7

87 (73)

83 (65)

83 (84)

82 (79)

71 (71)

Chapter Six

Modus Operandi: Types of Pipeline Drugs

Here we look at the types of drugs in current development and the technologies used

to produce them. This might be considered the equivalent of a drug's modus operandi

- a term used in literature (and elsewhere) to describe a method or procedure that is

commonly employed.

TOP 25 ORIGINS OF PIPELINE DRUGS

Number of drugs

2023 (2022)

10,307 (9,565)

2,734 (2,681)

932 (865)

758 (776)

687 (587)

677 (680)

583 (558)

536 (489)

534 (493)

523 (541)

477 (471)

461 (453)

358 (237)

330 (283)

164 (187)

57 (53)

Anti-Infective

Alimentary/ Metabolic

Chapter Four

POSITION Number of drugs % at PR, Drug disease 2023 (2022) **TREND** 2023 (2022) R, or L \leftrightarrow Immuno-oncology therapy 2.2 1 (1) 3,393 (3,307) \leftrightarrow **Immunostimulant** 1,472 (1,494) 9.2 2(2) \leftrightarrow T-cell stimulant 1.1 3 (3) 1,091 (1,061) \leftrightarrow Immune checkpoint inhibitor 5.0 4 (4) 618 (575) \leftrightarrow Gene expression inhibitor 283 (280) 1.8 5 (6) \leftrightarrow Genome editing 0 6 (5) 274 (280) 个 Protein degrader 0.9 7 (8) 221 (197) \leftrightarrow CD3 agonist 198 (196) 2.5 8 (9) \leftrightarrow Radiopharmaceutical 192 (183) 9.4 9 (10) \leftrightarrow Angiogenesis inhibitor 24 10 (7) 192 (198) 个 Natural killer cell stimulant 0 11 (13) 186 (160) \leftrightarrow 12 (12) 4.4 PD-L1 antagonist 181 (165) \leftrightarrow 13 (11) 179 (173) 36.3 **Immunosuppressant** \leftrightarrow PD-1 antagonist 11.8 14 (16) 152 (143) \leftrightarrow Immune checkpoint stimulant 0 15 (15) 150 (145) Vascular endothelial growth factor \leftrightarrow 16 (14) 142 (146) 21.1 (VEGF) receptor antagonist Microbiome modulator, \leftrightarrow 128 (115) 0 17 (17) live microorganisms \leftrightarrow Glucagon-like peptide 1 receptor agonist | 111 (111) 6.3 18 (18) \leftrightarrow Apoptosis stimulant 19 (19) 103 (105) 15.5 \leftrightarrow 20 (20) 15.5 **ErbB-2** antagonist 97 (91)

TOP 25 MECHANISMS OF ACTION (PHARMACOLOGIES)

Biological, cellular, heterologous 5 (3) 6 (6) Biological, nucleic acid, viral vector 7 (9) Biological, cellular Chemical, synthetic, nucleic acid 8 (8) Biological, virus particles 9 (7) 10 (10) Biological, protein 11 (12) Biological, nucleic acid 12 (11) Chemical, synthetic, peptide

Biological, other

Biological

Biological, bacterial cells

Chemical, semisynthetic

Natural product, fungal 51 (46) Natural product, bacterial 50 (55) Natural product 38 (41)

What's Next for the Pharma Saga? Let's turn our attention to what may or may not happen in 2023, as we indulge ourselves in a bout of speculative fiction. Macroeconomic factors threaten to make 2023's story more of a thriller than a work of poetry. With inflation running riot in many

Natural product, animal 22 (23) Chemical, synthetic, isomeric 21 (24)

Biological, peptide 254 (272) Natural product, plant 215 (215) Biological, nucleic acid, non-viral vector 185 (184) Biological, peptide, recombinant 171 (171)

Epilogue

pharma's costs.

countries, and recession under way, additional interest rate rises might further push up The pharmaceutical industry enters 2023 admirably unperturbed by the events that have buffeted it. Pharma R&D continues to grow pretty much across the board. There has been comparatively little year-on-year structural change in terms of the composition of the pipeline and its characters, just gentle — and therefore hopefully sustainable — growth.

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