

## Marketing Solutions

Powered by Lloyd's List Insight. Connection. Engagement.

# Think of us as extension of your marketing team or agency.

Ensuring your marketing activities reach specialist sectors in the maritime industry can be a challenge. Unlike others, Lloyd's List is informed by its expert knowledge over 20 economic cycles and evidenced by the most complete and historical maritime and vessel data. Our Marketing Solutions team will discuss our capabilities to research, reach and engage target audiences to deliver marketing plans that align to your goals.

## Insight.

Our insights help you understand the maritime market and form your strategy.

#### Connection.

Our channels connect you to your target audience.



## Engagement.

Our experts help you engage customers with content and conversations that they want to join.

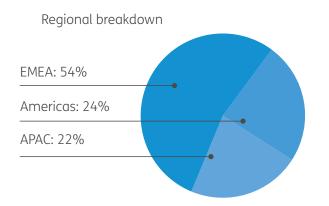
## Our reach

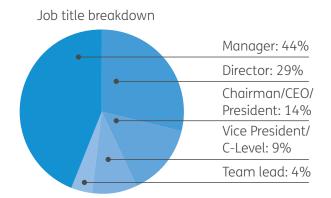
From Ship Owners to Compliance Managers. Gain access to over 18,000 active subscribers across the maritime market.

500,000+£



115, Monthly visitors to lloydslist.com







## Digital advertising

Build awareness, increase engagement and expand your reach.

Our digital advertising solutions offer multi-channel access to real estate across the Lloyd's List website. Our daily email bulletins and targeted industry channels will drive traffic to your website or content and increase brand recognition.



Align your brand with a market leader

Reach new markets our podcasts have 200,000+ plays globally

Build your presence across the maritime market



## Print advertising

Advertise in one of the industry's most respected publications.

Lloyd's List special reports are distributed to 4,000 readers three times a year and are considered essential reading with a deep-dive into key topics, insight and timely reporting.



Build brand awareness and reach new markets

Align your brand with a market leading maritime publication Build a presence at key maritime events with a highly engaged audience



#### Email

Promote your content or event effectively to our audience.

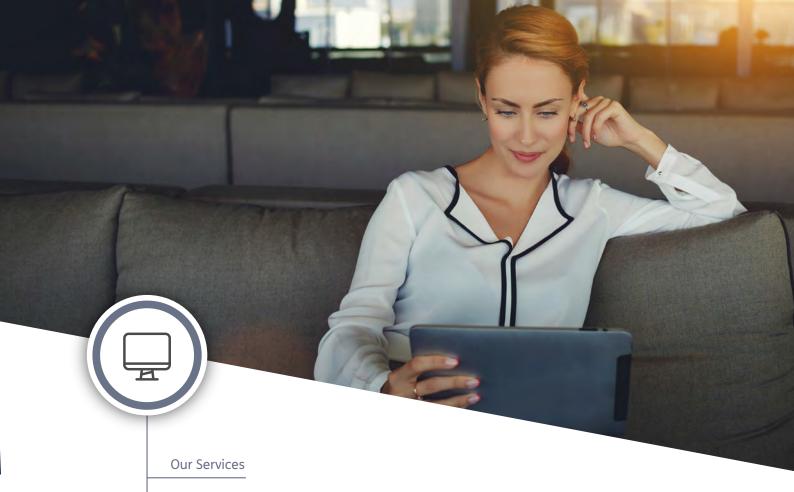
We can increase your reach, ensuring that your message is seen by a wider, targeted audience with segmentation by job industry, job title, seniority and geographic region.



Reach a wide audience

Maximising reads and event sign-ups

Build brand awareness and reach new markets



### Sponsored Content

Position your organisation as thought leaders with content that information-hungry customers will want to engage with.

Align yourself with our highly-respected brand and leverage Lloyd's List's editorial expertise, with consultation from our internal experts on a wide range of key maritime-related topics. We distribute content for you, achieving wider market reach.



Tap into an audience, hungry for insight

Build brand awareness and reach new markets

Create market leading content



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## Be part of our Webinars

Your organisation can sponsor our editorially-led webinars, with the opportunity to have your own thought leaders on the panel.



Be part of the conversation at leading industry events



Our top performing webinar of 2021 had nearly 2,000 registrations



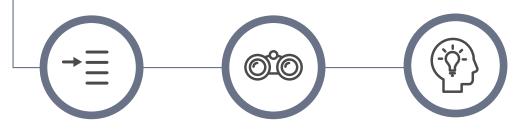
Establish lasting connections and create demand



#### Market research

Get your questions answered and make marketing and commercial decisions based on solid market insight. Understand more about new markets and how your brand is perceived.

Our research experts build the right surveys and polls to deliver the insight you need. Reach a wider audience to increase your research results and coverage.



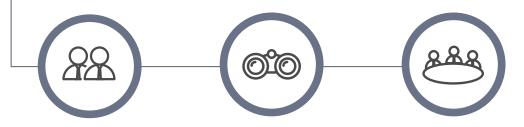
Understand how you are perceived in the market

Spot market trends and stay ahead of the competition Base decisions on validated insight



## Set out your company's vision for the Future of Shipping

Join other senior industry leaders in the Future of Shipping series; discuss a key topic on the path towards a sustainable and profitable future via a professionally edited video curated by our expert editorial team.

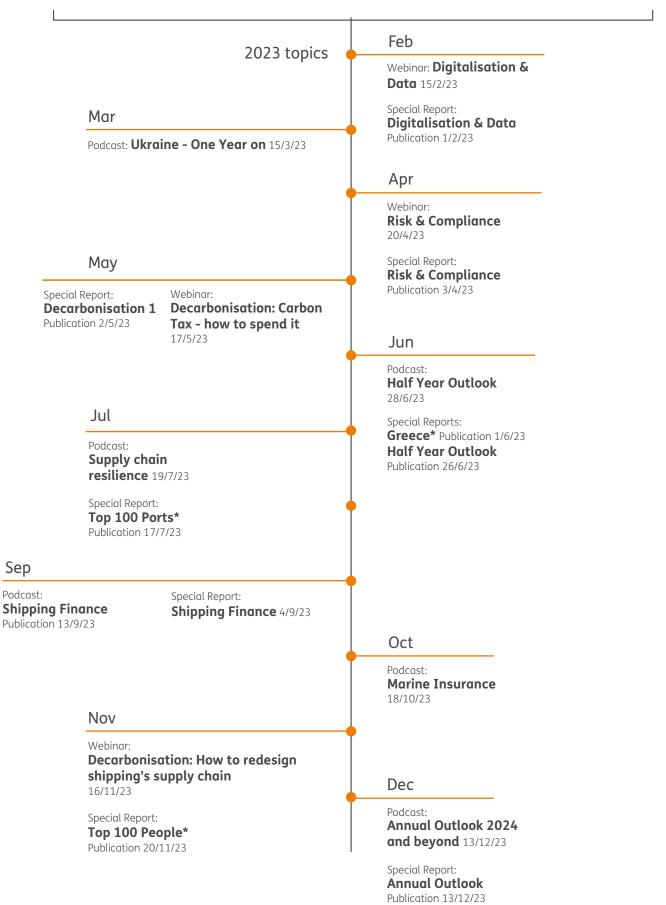


Reach a wide audience of key decision-makers

Present your views on the Future of Shipping Be a central part of the industry conversation

## Our sponsorship calendar

Maximise brand awareness, showcase your expertise and position your organisation as thought leaders with a presence at the industry's most respected events. Leverage sponsorship opportunities in editorially-led webinars, roundtables and special reports.



## Price worksheet

#### Our product offering

Product	Price	Notes
Sponsored Article	£3,000	Client-supplied article, formatted by LLI
The Shipping Podcast (sponsored)	£5,000	Interview with senior stakeholder at sponsor with client-led agenda
Webinar Sponsorship	£5,000 - £15,000	Multiple levels of sponsorship available See sponsorship calendar for options
Lloyd's List podcast advertising	£1,500 per podcast	Client-supplied audio advert included
Sponsored podcast	£5,000 - £10,000	Multiple levels of sponsorship available See sponsorship calendar for options
Content Amplification	£7,500	
Classifieds	£POA	
Expert Focus Videos	£7,000	Editorially led interview with subject matter expert from the company

#### Digital and print advertising

Website banner advertising	Daily briefing advertising	Print advertising
Leaderboard (£50 cpm)	Top banner (£1000 p/w)	IFC/IBC/OBC print: £4,800 / \$6,000 / €5,760
		IFC/IBC/OBC digital: £3,000 / \$3,750 / €3,600
Expandable banner leaderboard (+20%)	MPU (£1000 p/w)	Full page print: £3,000 / \$3,750 / €3,600
		Full page digital: £2,500 / \$3,125 / €3,000
MPU (£50 cpm)	Bottom banner (£800 p/w)	
Expandable banner MPU (rectangle) (£60cpm)		
Double MPU (£72cpm)		



#### To find out more about our Lloyd's List Marketing Solutions, please contact:

Lloyd's is the registered trademark of the Society incorporated by the Lloyd's Act 1871

by the name of Lloyd's.

marketingservices@lloydslistintelligence.com www.lloydslistintelligence.com/marketingsolutions

Lloyd's List, part of Lloyd's List Intelligence, brings unique insight on the most important developments in the maritime industry to 20,000 professionals around the world, through curated maritime news and market analysis, evidenced by our transparent and actionable data.

