

Business case

Energy, bunkering and commodity Solutions for Operations, Risk and Compliance

How advanced data and analytics from Lloyd's List Intelligence help energy, bunkering and commodity companies to vet vessels, mitigate compliance risk and pinpoint opportunities.

Achieve world-class risk mitigation and supply chain excellence with Lloyd's List Intelligence

Taking the decision to agree a trade or charter a vessel puts significant credit on the line. Plus, with stricter and more opaque sanctions compliance requirements, companies need a better way to assess risk while maximising commercial opportunities. Timely and reliable data is key to reducing exposure, boosting compliance and capturing the right business.

Energy and commodity



Compliance

Know your customer, and your customers' counterparties. Avoid any high-risk scenarios and ensure you remain compliant with insight into probable risks, current and historical sanction breaches.



Vetting

Ensure you are working with trusted counterparties and reduce the risk of delay, incident and sanctions non-compliance with detailed vessel and ownership data.



Fleet Operations

Optimise shipping routes and plan deliveries better ahead to make the delivery without incurring costs such as demurrage fees and unnecessary fuel usage.



Market Intelligence

Support commercial growth with overall vessel trade volumes and patterns, competitor vessel data and port benchmark data through efficient data integration into in-house systems to generate reliable market trend and outlook reports.

Lloyd's List Intelligence empowers you to:

- 1 Reduce exposure to financial and sanctions compliance risk
- 2 Drive operational and supply chain excellence
- 3 Boost sales and marketing opportunities and commercial growth
- 4 Position your business to meet sustainability goals

Bunkering



Compliance

Deal with escalations quickly to avoid causing delays to deals and trade. Filter through false positives and proactively monitor risks with regulatory news and tailored alerts.



Credit

Access insight on counterparties' financial health and credit ratings during customer onboarding, to minimise the risk of lending.



Sales and business development

Identify opportunities to sell and deliver goods to existing and new customers, by better understanding live and predicted vessel movements. Avoid costs from shipment delays.

“Seasearcher Advanced Risk & Compliance saves a lot of time because previously I was going to various different websites, like the OFAC US advisories and EU watchlists. Now it’s all in one place, so it’s very fast.”

Balasubramaniam Para / Marine Vetting Lead, PMI Services North America Inc

Your ideal solutions to mitigate risk and boost success

Predictive Fleet Analytics

- ▶ Accurately track vessels, predict vessel movements and anticipate port congestion and delays in minutes.

Seasearcher Advanced Risk & Compliance

- ▶ Optimise compliance investigations with unparalleled analytics that pinpoint illicit activities.

LLI Data Services

- ▶ Integrate the most complete maritime data straight into your systems and platforms, to streamline your compliance screening and due diligence.

Seasearcher Credit Risk

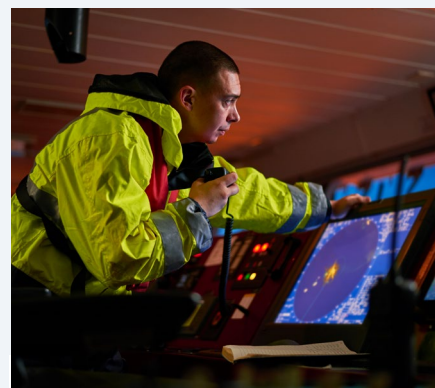
- ▶ Understand the financial health of 15,000+ maritime companies with relevant background data on assets, so you can make informed credit decisions and plan for growth.

Lloyd’s List

- ▶ Stay up to date with the latest news, insight and analysis across the shipping industry.

“For dark activity, previously we would have to seek clarification from the customer and wait for a response. There was a lot of back and forth and often the answers could be incomplete. Now for most cases, we can investigate, obtain the full picture and resolve it by ourselves. This makes a really big difference.”

Wei Yen Yip / Global Head of Compliance, Bunker Holding



Ready to mitigate risk and overtake competitors?

Discover our solutions with a free product demo

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